

Chapter 5 Tool

Motivation Self-Test

For each of the following statements you have three choices. Circle the one that best describes you. Choose only one answer for each statement. When you are done, add up the number of responses in each column.

	Column A	Column B	Column C
1. I think about...	people	problems	reputation
2. I give people...	comfort	my best	advice
3. I like...	friendships	challenges	winning
4. I dislike...	conflict	maintaining things	being led
5. I desire...	unity	innovation	status
6. People think I'm...	consoling	intellectual	powerful
7. Other people are...	fun	helpful	useful
8. I prefer...	group projects	clear objectives	giving directions
9. Conflict is...	uncomfortable	useful	necessary
10. I care about...	feelings	goals	influence
11. I like people who are...	warm/supportive	problem solvers	strong
12. I like to build...	communities	solutions	accountabilities
	Total _____	Total _____	Total _____

Key

The column with the most circled responses indicates your primary motivation type: Column A—Affiliation; Column B—Achievement; Column C—Power.

See pages 58-60 on McClelland's theory of motivation for more information on these types and the implications for congregations.

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